

~\$1.0B

Capital
Raised

4

Mezzanine
Funds

100+

Deals
Closed

60+

Active Portfolio
Companies

2012

Year
Established

CURRENTLY INVESTING SBIC FUND IV

NORTH COAST DIFFERENTIATORS

Experience

NorthCoast investment professionals have long track records of successfully investing in lower middle market companies across a wide range of economic cycles

Responsiveness

Working directly with NorthCoast decision makers ensures open communication and timely feedback, both before a transaction closes and throughout the life of the deal

Certainty of Close

We believe in long term partnerships beginning with keeping our commitments and closing transactions on time with no surprises

Creativity

We bring a flexible approach to structuring transactions to best meet the needs of our partners

DEAL TEAM

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INVESTMENT CRITERIA

Investment Size

\$4–\$20 million per deal

EBITDA

Greater than \$3 million

Geography

National

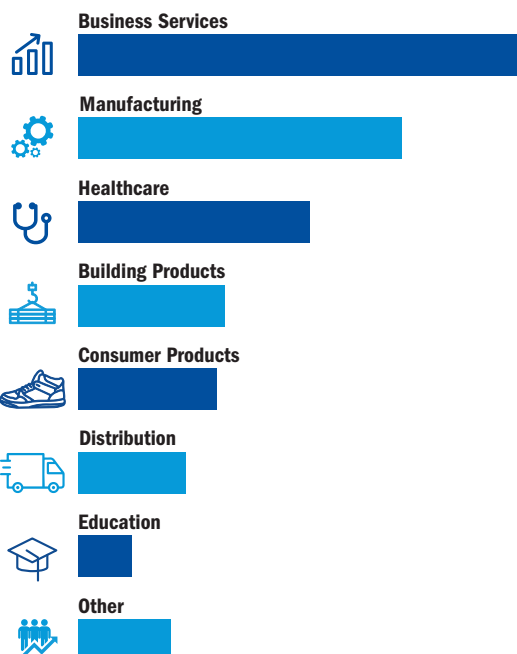
Transaction Types

- Change of control
- Management buyouts
- Recapitalization
- Acquisition financing
- Growth capital

Investment Types

- Subordinated debt
- Preferred equity
- Equity co-investments up to 20% of total investment

Industry Experience



SELECT PORTFOLIO COMPANIES

Business Services



Outsourced legal services and staffing



Staffing services for industrial and administrative roles across industries

Manufacturing



Walk-in Coolers and Freezers



Manufacturer of engine shipping containers

Healthcare



Outpatient infusion therapy services

Nuance Medical



Producer of consumable burn treatment and cryotherapy products

Building Products



Manufacturer of vinyl windows



Flooring, molding, decking & accessories

Consumer Products



On the go smoothies and health foods.



Distributor of golf grips & accessories

Distribution



Value added distributor of high-precision ball bearings

BRANDITO

Distributor of promotional products

Education



Online professional education



Home school reading & spelling tools



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