NorthCoast Mezzanine

~$1.0B	4	100+	60+	2012
Capital Raised	Mezzanine Funds	Deals Closed	Active Portfolio Companies	Year Established

Currently Investing SBIC Fund IV

NorthCoast Differentiators

Experience
NorthCoast investment professionals have long track records of successfully investing in lower middle market companies across a wide range of economic cycles

Responsiveness
Working directly with NorthCoast decision makers ensures open communication and timely feedback, both before a transaction closes and throughout the life of the deal

Certainty of Close
We believe in long term partnerships beginning with keeping our commitments and closing transactions on time with no surprises

Creativity
We bring a flexible approach to structuring transactions to best meet the needs of our partners

Investment Criteria

Investment Size
$4–$20 million per deal

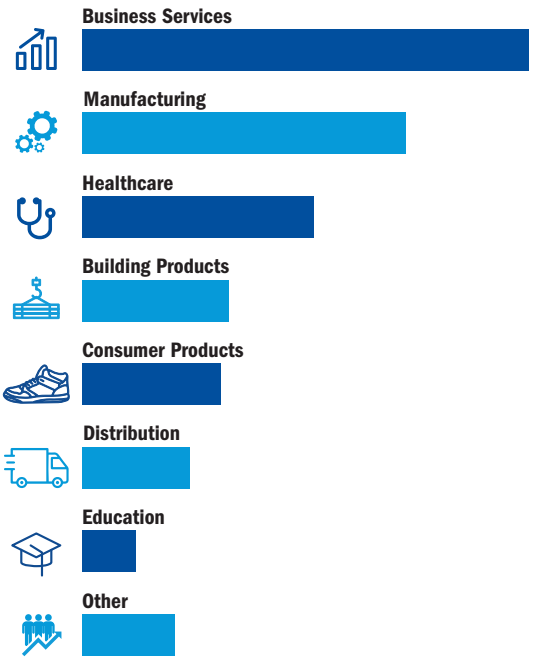
EBITDA
Greater than $3 million

Geography
National

Transaction Types
- Change of control
- Management buyouts
- Recapitalization
- Acquisition financing
- Growth capital

Investment Types
- Subordinated debt
- Preferred equity
- Equity co-investments up to 20% of total investment

Industry Exeprience



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Select Portfolio Companies

Business Services

AVALON

Outsourced legal services and staffing

TERRA STAFFING GROUP

Staffing services for industrial and administrative roles across industries

Manufacturing

Arctic®

Walk-in Coolers and Freezers

PROFUSION

Manufacturer of engine shipping containers

Healthcare

Infusion ASSOCIATES

Outpatient infusion therapy services

Nuance Medical
BIODERMIS®

Producer of consumable burn treatment and cryotherapy products

Building Products

HAYFIELD WINDOW & DOOR CO

Manufacturer of vinyl windows

Masters Building Products

Flooring, molding, decking & accessories

Consumer Products

shake smart

On the go smoothies and health foods.

GT GOLF SUPPLIES

Distributor of golf grips & accessories

Distribution

Alpine BEARING

Value added distributor of high-precision ball bearings

BRANDITO

Distributor of promotional products

Education

AURORA TRAINING ADVANTAGE

Online professional education

All About® Learning Press

Home school reading & spelling tools