$690M	3	90+	45+	2012
Capital Raised	Mezzanine Funds	Deals Closed	Active Portfolio Companies	Year Established

NorthCoast Differentiators

Experience
Our investment professionals have a long track record of investing in a variety of industries across various economic cycles

Responsiveness
Decision makers originate opportunities ensuring attention immediately upfront and over the life of the deal

Certainty of Close
We close on time with no surprises

Creativity
We bring a flexible approach to capital structures tailored to specific situations

Investment Criteria

Investment Size
$3–$20 million per deal

EBITDA
$2 million+

Geography
National

Transaction Types
- Change of control
- Management buyouts
- Recapitalization
- Acquisition financing
- Growth capital

Investment Types
- Subordinated debt
- Preferred equity
- Equity co-investments

Industry Generalists
- Business Services
- Manufacturing
- Healthcare
- Building Products
- Consumer Products
- Distribution
- Education
- Other

Deal Team

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Select Portfolio Companies

Business Services

FOCAL POINT SOLUTIONS GROUP
The Power of Services℠

Outsourced IT services

mod op

Digital marketing services

Manufacturing

ENDURAL®
"Containers For Industry"

Manufacturer of engine shipping containers

GALLEHER
Lumber & Steel

Manufacturer of truck & trailer lumber and metal products

Healthcare

ThermaSolutions

Medical devices for chemotherapy treatment

Total Sono

Ultrasound services for OB / GYNs

Building Products

HAYFIELD
WINDOW & DOOR CO

Manufacturer of vinyl windows

Masters
Building Products

Flooring, molding, decking & accessories

Consumer Products

ALEXANDRA'S Pierogi
Quality HOME STYLE

Manufacturer of Pierogis (Polish dumplings)

CAR COVERS.com

Vehicle protective covers

Distribution

SUPPLY CHAIN SERVICES

Warehouse automation & data collection

Provider of back-up generators, water filtration systems & water heaters

Education

ALL ABOUT® Learning Press

Home school reading & spelling tools

Custom Computer Specialists

Management software & technology support