

\$690M
Capital
Raised

3
Mezzanine
Funds

70+
Deals
Closed

45+
Active Portfolio
Companies

2012
Year
Established

CURRENTLY INVESTING \$285M SBIC FUND III

NORTH COAST DIFFERENTIATORS

Experience

NorthCoast investment professionals have long track records of successfully investing in lower middle market companies across a wide range of economic cycles

Responsiveness

Working directly with NorthCoast decision makers ensures open communication and timely feedback, both before a transaction closes and throughout the life of the deal

Certainty of Close

We believe in long term partnerships beginning with keeping our commitments and closing transactions on time with no surprises

Creativity

We bring a flexible approach to structuring transactions to best meet the needs of our partners

DEAL TEAM

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INVESTMENT CRITERIA

Investment Size

\$3–\$20 million per deal

EBITDA

Greater than \$2 million

Geography

National

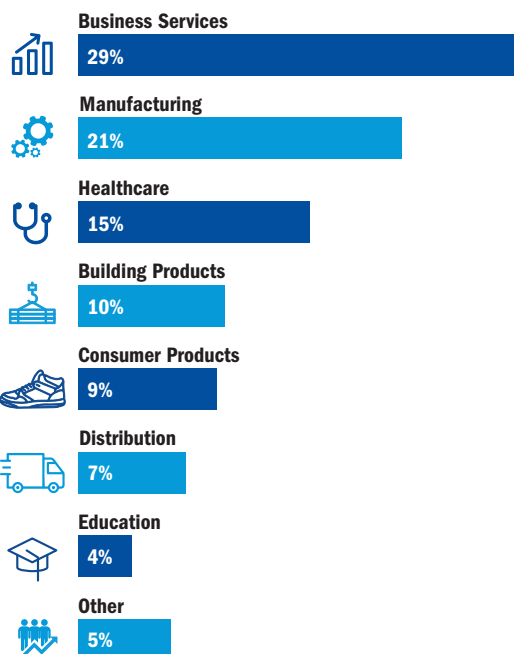
Transaction Types

- Change of control
- Management buyouts
- Recapitalization
- Acquisition financing
- Growth capital

Investment Types

- Subordinated debt
- Preferred equity
- Equity co-investments up to 20% of total investment

Industry Focus



SELECT PORTFOLIO COMPANIES

Business Services



Outsourced IT services



Digital marketing services

Manufacturing



Manufacturer of engine shipping containers



Manufacturer of truck & trailer lumber and metal products

Healthcare



Medical devices for chemotherapy treatment



Ultrasound services for OB / GYNs

Building Products



Manufacturer of vinyl windows



Flooring, molding, decking & accessories

Consumer Products



Manufacturer of Pierogis (Polish dumplings)



Vehicle protective covers

Distribution



Warehouse automation & data collection



Provider of back-up generators, water filtration systems & water heaters

Education



Home school reading & spelling tools



Management software & technology support

